



SOMPO INTERNATIONAL

Sompo International is the trade name for the global specialty property and casualty insurance and reinsurance operations of Sompo Holdings, Inc. (“Sompo”), established in March 2017 as the result of Sompo’s acquisition of Endurance Specialty Holdings Ltd.

Sompo is a financial services holding company organized under the laws of Japan whose shares are listed and posted for trading on the Tokyo Stock Exchange. Sompo, through various operating subsidiaries, is one of the top three insurers in Japan and is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation of Sompo and, through its operating subsidiaries, writes agriculture, casualty and other specialty, professional lines, property, marine/energy and aviation lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those whose contributions matter most: our people. Sompo International’s headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. A shared commitment to integrity, accountability, collaboration and agility define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking a **Senior Vice President, Loss Control Engineer** for our **Global Risk Solutions** team. Global Risk Solutions offers comprehensive multi-line capabilities targeted at select industry verticals. Servicing middle market and large accounts domiciled in the U.S., we work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service. Position will report into Worldwide Loss Control Director and Global Risk Solutions Chief Business Development and Operations Officer.

The Senior Vice President, Loss Control Engineer will provide risk improvement consultation to large and middle market commercial customers in our targeted industry verticals (real estate, hospitality, financial institutions, and professional services) and provide added value to our clients. The focus of this position is to evaluate the processes in place, conduct on-site visits of existing and prospective clients and aid the underwriters in the selection and pricing of an account. The Loss Control Engineer will also be responsible to track trends at a book level and communicate effectively with our clients and brokers and set the strategy for the entire department with the goal of reducing loss experience. Candidate must have proficiency in property and casualty loss control skills, with an emphasis on Property, General Liability, and Worker's Compensation and have the ability to manage a team of senior Loss Control Engineers.



SOMPO INTERNATIONAL

Duties and Responsibilities:

- Prioritization and evaluation of new and renewal work volumes to meet the goals of the department;
- Manage a team of Senior Loss Control Engineers and set the Loss Control strategy for the entire department;
- Candidate should possess a comprehensive understanding of the following areas: property construction protection and exposures, business interruption exposures and controls, general liability exposures and controls, and workers' compensation;
- Ability to create client facing reports and/or loss control surveys;
- Conduct loss control surveys at client locations to determine potential hazards and risk factors to be considered in underwriting/risk selection;
- Analyze loss trends, recognize opportunities to provide risk control products and/or services which can help reduce losses.
- Attend client/broker meetings, lunches, dinners and other social outings as applicable;
- Expand existing relationships and new prospective clients;
- Ensures compliance with all regulations and keeps abreast of any changes to laws and regulations which pertain to loss control;
- Explore and develop new technologies for delivering loss control services;
- Designs, develops, organizes and conducts training and staff development programs for internal and external customers; and
- Responsibilities include the production of thought leadership articles or creation of LC library resources; and
- Ability to be a team player.

Qualifications

- Undergraduate degree. Possessing relevant professional designations or certifications such as CSP or ARM is highly desirable.
- At least 15 years of loss control experience.
- Established relationships with retail producers.
- Proficiency in Microsoft Office Suite (Excel, Word and PowerPoint).
- Excellent communication (both written and verbal) skills.
- Ability to plan strategically and prioritize workload to meet production and management objectives.

Sompo International offers a competitive compensation and benefits package commensurate with experience. For consideration; please e-mail your resume along with salary history/requirements to: mconnors@sompo-intl.com

**Sompo International is an equal opportunity employer committed to a diverse workforce.
M/F/D/V**

Visit our website at www.sompo-intl.com