



## Bermuda Insurance

Working with a network of international brokers, we partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, global reach and exceptional financial strength. We focus on large accounts with sophisticated risk management practices. By carefully monitoring changes in the market and truly understanding clients' risk exposures, Sompo International's Bermuda insurance team offers timely and responsive placement recommendations.

## Excess Casualty, Bermuda

We offer third-party liability coverage for all industry groups. Our extensive client roster consists of U.S. and international companies who have demonstrated sophisticated risk management and proactive claims management programs. Risks are written on a direct insurance or reinsurance basis, including reinsurance to single-parent captives.

### Coverage Features

#### **SIGNIFICANT CAPACITY**

- U.S. \$25M; Up to U.S. \$50M total capacity across Excess Casualty business units
- Total limits deployed will be assessed on an individual risk basis

#### **MINIMUM ATTACHMENT**

- U.S. \$25M depending upon risk profiles

#### **UNDERWRITING CAPABILITY**

- Underwriting team has extensive experience working with Fortune 1000 clients

#### **POLICY FORMS**

- Bermuda Market Occurrence Reported
- Occurrence
- Claims Made

### **TARGET CLASSES**

- Chemical manufacturing
- Transportation including commuter and freight railroads and trucking
- Energy and utilities
- Diversified industrial including general manufacturing, premises, financial institution and technology risks
- Pharmaceuticals and medical devices
- Residential and commercial construction including OCIPs and CCIPs

### **UNIQUE COVERAGE OPTIONS**

- Coverage directly excess of self-insured retention or captive (with a minimum retention level of \$10 million or above the working layer, whichever is greater)
- Attachment directly excess of captives on an umbrella / excess basis
- Integrated Excess Liability and Professional Liability coverage
- Coverage for TRIA perils

### **CLAIMS & RISK MANAGEMENT CAPABILITIES**

- Dedicated claims team with specialized excess casualty expertise

## KEY CONTACTS

### Shannon Totten

Senior Vice President, Excess Casualty  
Team Leader  
Life Sciences & Railroad Practice Leader  
T +1.441.278.0962  
E stotten@sompo-intl.com

### Michael McDonnell

Senior Vice President, Excess Casualty  
Construction, Chemical & Trucking  
Practice Leader  
T +1.441.278.0913  
E mmcdonnell@sompo-intl.com

### Theresa Vinales-Tatem

Senior Vice President, Excess Casualty  
Diversified Industries Practice Leader  
T +1.441.278.0423  
E tvinales-tatem@sompo-intl.com

### Christine Mello

Vice President, Excess Casualty  
Energy and Utility Practice Leader  
T +1.441.278.0963  
E cmello@sompo-intl.com

Waterloo House  
100 Pitts Bay Road  
Pembroke HM 08  
Bermuda  
T +1.441.278.0400

## CLAIMS

### Aine Madden

Vice President, Claims Coverage Counsel  
T +1.441.278.0459  
E amadden@sompo-intl.com

### Claims Submissions:

excesscasualtyclaims@sompo-intl.com

### Underwriting Submissions:

xsc\_submissions@sompo-intl.com

### Client Meeting Request:

xsc\_meetings@sompo-intl.com

## About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

## Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Japan Nipponkoa Insurance Company, which holds more than \$60 billion in total assets and has A+ financial strength ratings from both A.M. Best and Standard & Poor's.

## Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.