



## GLOBAL RISK SOLUTIONS

Endurance Global Risk Solutions, launched earlier this year within Endurance's insurance business, offers comprehensive multi-line capabilities targeted at select industry verticals. Servicing middle market and large accounts domiciled in the U.S., we work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service. We currently serve the following industries:

- Financial Institutions (P&C products)
- Professional Services (P&C products)
- Real Estate & Hospitality

## LEAD UMBRELLA/LEAD EXCESS LIABILITY COVERAGE

With a collaborative approach and superior client service, Endurance Global Risk Solutions provides Lead Umbrella and Lead Excess Liability coverage to clients in the Real Estate, Hospitality, Financial Institutions and Professional Services industries. Our experienced umbrella and excess specialty underwriters are well versed in the complex exposures that our clients face, enabling our team to deliver tailored solutions that are both timely and effective.

### TARGET CLASSES

Focusing on middle market and large accounts, with total annual premium of \$250K or greater, we are open to the following classes of business including but not limited to:

#### Real Estate & Hospitality:

- Real Estate Investment Trusts (REITs)
- Global Real Estate Service Firms
- Building Owners
- Arenas/Venues
- Museums/Art Centers
- Golf Club Owners/Operators
- Hotel Owners
- Hotel Operators
- Hotel Brands
- Property Managers
- Restaurants
- Cultural Institutions
- Parking Operator

#### Financial Institutions & Professional Services:

- Fund Advisors
- Insurance Companies
- HMO/PPO
- Hedge Funds
- Private Equity Firms
- Money Center Banks
- Community Banks
- Investment Banks
- Consulting Firms
- Law Firms
- Accounting Firms
- Engineering Firms
- Architectural Firms

### SIGNIFICANT CAPACITY

- \$25M; Up to \$50M total capacity available when combined with other Endurance Excess Casualty business units

### POLICY FORMS

- Standalone Endurance branded Umbrella form with broad coverage, Excess Liability/follow form, and consideration for Claims-Made and other forms
- Flexibility on form and rate custom solutions
- Both admitted and non-admitted coverage
- Enhanced coverages available to address specific client needs such as Most Favorable Jurisdiction Wording, Incidental Professional and Expanded Pollution Exception
- Business Crisis Response Coverage up to \$250K

### VALUE-ADDED SERVICE

Our multidisciplinary specialty team delivers across our full product capability and our approach is to forge a long-term holistic trading partnership with each account. We are committed to providing our clients with:

- Empowered industry focused underwriters who have authority at the point of sale.
- Loss control resources specializing in risk management programs tailored to the needs of this client segment.
- Dedicated in-house claims staff with strategic partnerships with outside counsel specializing in lead umbrella and excess liability claims.
- An operations team with deep expertise that truly understands and can quickly respond to client service needs.

## KEY CONTACTS

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To learn more, visit us at:

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## ABOUT ENDURANCE

Endurance Specialty Holdings Ltd., a New York Stock Exchange listed insurance and reinsurance company domiciled in Bermuda operates through its subsidiaries on a global basis. Endurance writes property, marine and energy, agriculture, professional lines, casualty and other specialty lines of insurance and property, catastrophe, casualty, professional lines and specialty lines of reinsurance.

We maintain excellent financial strength and are recognized industry leaders in risk management.

- We maintain group ratings of A (Excellent) from A.M. Best (XV size category), A (Strong) from Standard & Poor's and A2 from Moody's
- "Strong" ERM rating - Only 20% of all insurance companies receive this distinction
- Our group balance sheet is exceptionally strong, with high quality assets and excellent liquidity underpinned by disciplined capital management.

## ENDURANCE'S SPECIALTY FOCUS

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us today and well into the future. By providing responsive and consistently high quality underwriting, actuarial, legal and claims services, we strive to live up to our name and surpass our clients' expectations.