



**SOMPO
INTERNATIONAL**

INSURANCE



Sompo Global Risk Solutions

Sompo Global Risk Solutions offers comprehensive multi-line capabilities targeted at select industry verticals where we have depth of expertise. Servicing middle market and large accounts domiciled in the U.S., we work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service. We take a unique approach, tailoring value added service to clients in the following industries:

- Real Estate & Hospitality
- Financial Institutions
- Professional Services

Sompo Global Risk Solutions' approach is to forge a long-term holistic trading partnership with each account, not based on individual products, rather by offering all lines of business through a multi-disciplinary specialty team with a focus on the industry verticals where we have depth of expertise.

We are committed to providing our clients with:

- Empowered industry-specific underwriters who have authority at the point of sale.
- Loss control resources specializing in risk management programs tailored to the needs of the specific client segment.
- Dedicated in-house claims staff with strategic partnerships with outside counsel specializing in our clients' operations and risk exposures.
- Operations teams with deep expertise who truly understand and can quickly respond to policy requests.

COVERAGE FEATURES

- Minimum annual P&C premium of \$250K or greater
- Guaranteed cost and all alternative risk transfer mechanisms (deductibles, SIR, retro rating plans and captive programs)

SIGNIFICANT CAPACITY

We take a unique approach, providing comprehensive coverage across all lines of business. We offer significant capacity for the following product lines:

- Property – up to \$300M AOP/\$25M CAT
- General Liability – \$1M limit, can increase based on risk (admitted only)
- Package – same as Property and GL
- Auto – \$1M limit, can increase based on risk
- Workers' Compensation – statutory limits
- Umbrella/Excess Casualty – \$25M
- Environmental – \$25M (Site Environmental Impairment, Contractor's Pollution & Environmental Excess)
- Builders' Risk – same as Property

- Surety – depending on bonding needs
- Professional Lines – \$25M (Real Estate & Hospitality)
- Weather Protection – \$50M limit, can increase based upon risk

FINANCIAL INSTITUTIONS & PROFESSIONAL SERVICES

Providing multi-line P&C coverage to middle market and large commercial insurance companies, banks and other financial services companies as well as a range of professional services firms, we target the following classes:

- Fund Advisors
- Life Insurance Companies
- P&C Insurance Companies
- HMOs/PPOs
- Hedge Funds
- Private Equity Firms
- Money Center Banks
- Community Banks
- Investment Banks
- Consulting Firms
- Law Firms
- Accounting Firms
- Engineering Firms
- Architectural Firms

REAL ESTATE & HOSPITALITY

Providing coverage across all lines of business to Real Estate & Hospitality owners, investors, managers and servicing companies, we target the following classes:

- Real Estate Funds
- Real Estate Investment Trusts (REITs)
- Global Real Estate Service Firms
- Building Owners
- Arenas/Venues
- Museums/Art Centers
- Golf Club Owners/Operators
- Hotel Owners
- Hotel Operators
- Hotel Brands
- Property Managers
- Restaurants
- Cultural Institutions
- Gaming/Casinos
- Parking Operators

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