



**SOMPO
INTERNATIONAL**

REINSURANCE



Sompo International Reinsurance

Sompo International Reinsurance underwrites casualty, catastrophe, professional lines, property and specialty lines of reinsurance including agriculture, aviation and space, engineering, marine and energy, surety, trade credit and weather risk. Our account management approach and exceptional financial strength enable us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios around the globe. We are supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

Regional/Multi Line

Our Regional/Multi Line team specializes in writing U.S. property, liability and multi line working layer treaties for a mix of homeowners, auto, commercial, general liability, umbrella, and workers' compensation exposures. We offer non-proportional and proportional reinsurance products.

We seek partners with sound management practices and strategies as well as effective business processes driving their underwriting, pricing, risk management, and claims activities. Typical clients focus on personal lines and main street commercial risks.

We pride ourselves on the long-term relationships we have established. We can provide significant capacity and look to lead programs or secure an influential position, working closely with our brokers to structure and support reinsurance programs that optimally suit our clients' needs.

TARGET CLASSES

- Financially strong single- and multi-state regional and super-regional insurance companies, with policyholders surplus up to \$1B
- Property and multi-line focus on business with limited catastrophe exposures
- Companies focused on personal lines and standard commercial exposures

CLAIMS & RISK MANAGEMENT SERVICES

- Highly skilled claims team with specialized regional/multi line experience
- Full underwriting and claims audit capabilities

KEY CONTACTS

John Heins

Senior Vice President
Head of Regional / Multiline Treaty
Reinsurance
T +1.212.471.2791
E jheins@sompo-intl.com

Charles Margeson

Senior Vice President
Regional / Multiline Treaty
Reinsurance Manager
T +1.212.471.2785
E cmargeson@sompo-intl.com

Siobhan Hogge

Vice President
Regional P&C Underwriter
T +1.917.421.4996
E shogge@sompo-intl.com

NEW YORK

750 Third Avenue, Floors 18 & 19
New York, NY 10017
T +1.212.471.2800

About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A (Excellent) from A.M. Best (XV size category), A (Strong) from Standard & Poor's and A2 from Moody's. In addition, we are backed by the financial strength of Sompo Japan Nipponkoa Insurance Company, which holds more than \$60 billion in total assets and has A+ financial strength ratings from both A.M. Best and Standard & Poor's.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.