



## ENDURANCE RE

Endurance Re underwrites property, catastrophe, casualty, professional lines and specialty lines of reinsurance including marine and energy, surety, trade credit, aviation and space, engineering, agriculture, and weather risk. Our account management approach enables us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios, supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

## GLOBAL TRADE CREDIT & SURETY

Endurance Re's Global Trade Credit & Surety business line underwrites proportional and excess of loss treaty programs on a worldwide basis as well as facultative surety programs (except in the U.S. and Canada).

We offer significant capacity covering the following product lines:

- Contract Surety
- Commercial Surety
- Trade Credit
- Political Risk (in conjunction with Trade Credit programs)

At Endurance Re, our focus is on long-term relationships where our value added services are seen as an enhancement to our clients' business. These services include assisting in preparing business plans, offering insights into the market, giving advice on improving operating efficiencies, and providing guidance throughout the underwriting process. Treaty programs are written on either a direct or brokered basis.

## COVERAGE FEATURES

### TARGET CLASSES

- International companies
- National and regional companies
- Specialty operations
- Mixed portfolios

### UNDERWRITING CAPABILITIES

- Highly experienced underwriting team offering consultative services, special acceptance reviews and portfolio audits as core services.

### CLAIMS & RISK MANAGEMENT SERVICES

- Highly skilled claims team with specialized trade credit and surety experience
- Actuarial support and consulting capabilities

To learn more, visit us at: [www.endurancere.bm](http://www.endurancere.bm)

## KEY CONTACTS

### WORLDWIDE

**Christoph Virchow**

Executive Vice President &  
Head of Global Specialty Reinsurance  
T +41.44.213.2547  
E [cvirchow@endurance.bm](mailto:cvirchow@endurance.bm)

**Micaela Cojocaru**

Deputy Head  
Global Trade Credit & Surety  
T +41.44.213.2548  
E [mcojocaru@endurance.bm](mailto:mcojocaru@endurance.bm)

**Erik Wesselink**

Senior Underwriter  
Global Trade Credit & Surety  
T +41.44.213.2551  
E [ewesselink@endurance.bm](mailto:ewesselink@endurance.bm)

**Andreas Grieder**

Underwriter  
Global Trade Credit & Surety  
T +41.44.213.2549  
E [agrieder@endurance.bm](mailto:agrieder@endurance.bm)

### ZURICH

Pelikanplatz 15  
CH-8001 Zurich  
Switzerland  
T +41.44.213.2500

## ABOUT ENDURANCE

Endurance Specialty Holdings Ltd., a New York Stock Exchange listed insurance and reinsurance company domiciled in Bermuda operates through its subsidiaries on a global basis. Endurance writes property, marine and energy, agriculture, professional lines, casualty and other specialty lines of insurance and property, catastrophe, casualty, professional lines and specialty lines of reinsurance.

We maintain excellent financial strength and are recognized industry leaders in risk management.

- We maintain group ratings of A (Excellent) from A.M. Best (XV size category), A (Strong) from Standard & Poor's and A2 from Moody's
- "Strong" ERM rating - Only 20% of all insurance companies receive this distinction
- Our group balance sheet is exceptionally strong, with high quality assets and excellent liquidity underpinned by disciplined capital management.

## ENDURANCE'S SPECIALTY FOCUS

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us today and well into the future. By providing responsive and consistently high quality underwriting, actuarial, legal and claims services, we strive to live up to our name and surpass our clients' expectations.