



**SOMPO
INTERNATIONAL**

INSURANCE



U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

Middle Market Property, U.S.

Our Middle Market Property team offers property coverage to commercial accounts with a focus on mid-size U.S. domiciled companies across a broad base of occupancy types. We pride ourselves on delivering superior risk solutions to our insureds, backed by Sompo's exceptional financial strength.

At Sompo International Insurance, we seek to build long-term relationships with our retail brokers and insureds by providing tailored solutions to risk, market leading claims handling and a consistent and pragmatic approach to underwriting.

Coverage Features

SIGNIFICANT CAPACITY

- \$500M capacity for Fire peril; \$10M for Critical Flood and High Hazard Earthquake
- Capacity available from ground up; varies by account
- Accounts sourced exclusively through appointed national and regional retail brokers

TARGET CLASSES

We offer coverage to U.S. domiciled companies across a broad range of industries, including but not limited to:

- Light & Heavy Manufacturing
- Food Processing
- Metal Working
- Warehousing
- Retail Stores
- Wholesale Suppliers
- Hospitals & Healthcare
- Educational Institutions
- Transportation

UNDERWRITING CAPABILITY

- A+ rated non-admitted paper
- Highly respected team of underwriters
- Value-add loss control/engineering services
- Dedicated and experienced claims handling team
- Regional offices across the U.S.

KEY CONTACTS

Mark Maritzen

Executive Vice President,
Commercial Property
T +1.917.281.0722
E mmaritzen@sompo-intl.com

Patrick Mulhall

Senior Vice President,
Middle Market Property
T +1.212.471.2820
E pmulhall@sompo-intl.com

Jim Berringer

Senior Vice President,
Middle Market Property
T +1.312.994.5467
E jberringer@sompo-intl.com

Gail Dorlay

Vice President,
Middle Market Property
T +1.312.980.5286
E gdorlay@sompo-intl.com

Deborah Wilieko

Vice President,
Middle Market Property
T +1.312.980.5275
E dwilieko@sompo-intl.com

CLAIMS

Shawn Crawley

Senior Vice President,
Marine & Property Claims
T +1.678.504.1447
E scrawley@sompo-intl.com

Claims Submissions:

insuranceclaims@sompo-intl.com

24/7 Claims Hotline:

+1.877.676.7575

Loss Run Requests:

insuranceoperationssupport@sompo-intl.com

Underwriting Submissions:

Propertymiddlemarkets@sompo-intl.com

NEW YORK

1221 Avenue of the Americas
New York, NY 10020
T +1.212.209.6500

CHICAGO

303 West Madison, Suite 1800
Chicago, IL 60606
T +1.312.980.5300

About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc. (Sompo), whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Japan Nipponkoa Insurance Company, which holds more than \$60 billion in total assets and has A+ financial strength ratings from both A.M. Best and Standard & Poor's.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.