



## Sompo Global Risk Solutions

Sompo Global Risk Solutions takes a unique approach, offering comprehensive multiline capabilities targeted at select industry verticals and client segments where we have depth of expertise. We work through a network of U.S. retail brokers to service middle market and large accounts who share our commitment to long-term partnerships built on white glove service. Delivering tailored products and services, our teams specialize in:

- Financial Institutions
- Professional Services
- Real Estate
- Hospitality
- Japanese Interest Accounts – U.S.

## U.S. Japanese Interest Accounts - Multiline

Sompo Global Risk Solutions' U.S. Japanese Interest Accounts team provides fully-serviced standard admitted products to our Japanese clients in the U.S. Our Multiline team has a broad underwriting appetite. Supported by superior risk engineering and claims services, our underwriters are client focused, flexible and deliver innovative solutions. With an average of 20 years of insurance experience, our multidisciplinary team of underwriters, risk engineers and claims professionals are ready to assist you.

### PRODUCTS

We have a broad appetite for property, casualty and package insurance and offer the following products:

- Property (Package or Monoline):
  - All Risk PD/BI including Equipment Breakdown
  - Admitted Paper ISO (Commercial Package)
  - COP Commercial Output
  - Builders Risk
  - Inland Marine
  - Crime
- Casualty (Package or Monoline):
  - General Liability
  - Automobile
  - Workers' Compensation
  - Umbrella/Excess

### SIGNIFICANT CAPACITY

- Property up to \$500M All Risk
- Casualty:
  - Up to \$1M General Liability & Automobile (higher limits available as needed)
  - \$25M Umbrella/Excess
  - Statutory Coverage for Workers' Compensation

- Crime: \$1M capacity (excludes ERISA)
- Inland Marine: \$100M capacity

### UNDERWRITING FEATURES

- Japanese Interest Accounts with minimum annual premium of \$100K

### TARGET CLASSES

We provide coverage to our Japanese clients with operations in the U.S., focusing on the following classes:

- Manufacturing
  - Electronic & Plastic Components
  - Industrial Machinery
  - Fabricated Metal Products
  - Auto Parts
- Services
  - Business Services & Repair
  - Office/Equipment Installation
- Wholesale & Retail
  - Durable and Non-Durable Goods
  - Food & Beverage
  - Apparel
- Others
  - Food Processing
  - Distribution

### SUBMISSION REQUIREMENTS

- Risk specifications, including desired layering, target pricing, expiring carriers/program information
- Five year loss history (minimum)
- Current Statement of Values (SOV)
- COPE information
- Payrolls (five years)
- Auto schedule
- Sales information (five years)
- Electronic listing of exposures desirable

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