



**SOMPO
INTERNATIONAL**

INSURANCE



Sompo Global Risk Solutions

Sompo Global Risk Solutions takes a unique approach, offering comprehensive multiline capabilities targeted at select industry verticals and client segments where we have depth of expertise. We work through a network of U.S. retail brokers to service middle market and large accounts who share our commitment to long-term partnerships built on white glove service. Delivering tailored products and services, our teams specialize in:

- Financial Institutions
- Professional Services
- Real Estate
- Hospitality
- Japanese Interest Accounts – U.S.

U.S. Japanese Interest Accounts

With a collaborative approach and empowered underwriters, Sompo Global Risk Solutions' U.S. Japanese Interest Accounts team provides fully-serviced standard admitted products to our Japanese clients in the U.S. Beyond our commitment to disciplined and responsive underwriting, we provide each client with strong claims support and assistance, highly customized loss control services, and superior policy processing.

TARGET CLASSES

Sompo GRS provides coverage to our Japanese clients with operations in the U.S., focusing on the following classes:

- Manufacturing
 - Auto Parts
 - Industrial Machinery
 - Fabricated Metal Products
 - Electronic Component
- Services
 - Business & Financial Services
 - Office Equipment Installation & Repair
- Wholesale & Retail
 - Durable and Non-Durable Goods
 - Food & Beverage
 - Apparel
- Others
 - Food Processing
 - Distribution

SIGNIFICANT CAPACITY

We take a unique approach, offering comprehensive coverage across all lines of business. We offer significant capacity for the following product lines:

- Property - Up to \$500M AOP; \$25M CAT
- General Liability - \$1M limit, can increase based on risk
- Multiline/Package - Same as Property and GL
- Ocean Marine Cargo - \$20M Primary or Excess
- Ocean Marine Liability - \$25M; \$10M Hull
- Professional Lines - \$25M, varies by risk
- Cyber - \$25M
- Auto - \$1M limit, can increase based on risk
- Workers' Compensation - Statutory limits
- Umbrella/Excess Casualty - \$25M
- Environmental - \$25M
- Builders' Risk - Varies by risk
- Surety - Aggregate Bond Program limits up to \$50M
- Weather Protection - \$50M limit, can increase based upon risk one location

UNDERWRITING FEATURES

- Japanese Interest Accounts with minimum annual premium of \$100K
- Guaranteed cost and alternative risk transfer mechanisms (deductibles, SIR, retro rating plans and captive programs)

VALUE ADDED SERVICE

Sompo Global Risk Solutions' approach is to forge a long-term holistic trading partnership with each account, not based on individual products, rather by offering all lines of business through a multi-disciplinary team.

We are committed to providing our clients with:

- Empowered underwriters who have authority at the point of sale
- Loss control resources specializing in risk management programs tailored to the needs of this client segment
- Dedicated in-house claims staff with strategic partnerships with outside counsel specializing in manufacturing & wholesale/retail trade claims
- An operations team with deep expertise that truly understands and can quickly respond to policy requests

KEY CONTACTS

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About Sompo International

The Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. Sompo International is a global specialty provider of property and casualty insurance and reinsurance. Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are backed by the financial strength of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

Our Commitment to Japanese Interest Accounts

At Sompo Global Risk Solutions, we pride ourselves on our client-centric approach to providing a full array of standard and specialty products to our insureds and their distribution partners. Our business model is built on forging long-term relationships with clients and brokers who value a strong balance sheet, industry expertise, stable pricing and high quality, customized services. Beyond our commitment to disciplined and responsive underwriting, we provide each client with strong claims support and assistance, highly customized loss control services, and policy processing which surpasses the industry standard.