



**SOMPO
INTERNATIONAL**

REINSURANCE



Sompo International Reinsurance

Sompo International Reinsurance underwrites casualty, catastrophe, professional lines, property and specialty lines of reinsurance including agriculture, aviation and space, engineering, marine and energy, surety, trade credit and weather risk. Our account management approach and exceptional financial strength enable us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios around the globe. We are supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

Agriculture

Sompo International Reinsurance's experienced Agriculture team specializes in developing innovative risk transfer solutions for sophisticated and rapidly changing crop and livestock perils.

Our team works closely with brokers and clients to identify the key risk management issues facing the industry. We employ comprehensive quantitative modelling techniques to develop cutting edge products and covers that address our clients' challenges including climate variability, volatile crop prices and an expanding list of livestock diseases.

Committed to fostering mutually beneficial relationships with our brokers and clients, we provide individualized and reliable protection aligned with each client's needs. Our dedication, agility and long term relationships have allowed us to build a strong reputation throughout the worldwide marketplace.

KEY ELEMENTS OF OUR SPECIALTY STRATEGY:

We partner with insurance companies, financial institutions and agricultural cooperatives to help them grow their business by:

- Offering significant capacity to cover risk exposures from a variety of perils on a global basis.
- Providing traditional proportional and non-proportional treaty reinsurance for our clients.
- Customizing coverage to our individual client's needs by constructing new and innovative products.
- Providing specialized agricultural insurance expertise and industry leading quantitative analysis to build relationships and support our long term partners.
- Collaborating with our dedicated weather team, Sompo Global Weather, to offer parametric weather and hybrid crop/weather products both as a complement and alternative to traditional coverage.

KEY CONTACTS

Avery Cook

Senior Vice President
Global Agriculture
T +1.441.278.0901
E acook@sompo-intl.com

Kristopher Lynn

Senior Vice President
Global Agriculture
T +1.441.278.0436
E klynn@sompo-intl.com

Manny Odzakovic

Senior Underwriter & Actuary
Global Agriculture
T +1.441.278.0457
E modzakovic@sompo-intl.com

BERMUDA

Waterloo House
100 Pitts Bay Road
Pembroke, HM 08
Bermuda
T +1.441.278.0400

ASIA PACIFIC

Rene Lamer

Chief Executive
Singapore Branch
T +65.6521.6878
E rlamer@sompo-intl.com

Chris Chan

Assistant Vice President
Treaty Underwriter
T +65.6521.6884
E cchan@sompo-intl.com

SINGAPORE

12 Marina Boulevard, #38-03
Marina Bay Financial Centre, Tower 3
Singapore 018982
T +65.6521.6860

About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.