



**SOMPO  
INTERNATIONAL**

REINSURANCE



## Sompo International Reinsurance

Sompo International Reinsurance underwrites casualty, catastrophe, professional lines, property and specialty lines of reinsurance including agriculture, aviation and space, engineering, marine and energy, surety, trade credit and weather risk. Our account management approach and exceptional financial strength enable us to offer a broad multi-line capability to underwrite risks across our clients' insurance portfolios around the globe. We are supported by proprietary analytic and modeling tools and databases and the transactional experience of our underwriting, actuarial, legal and claims professionals.

## Global Property

We protect a broad spectrum of property risks worldwide, primarily for physical damage and time element exposure, ranging from personal lines and light commercial risks to heavier commercial and industrial portfolios. Property risks include buildings, structures, equipment, business interruption and contents that are insured by primary carriers.

We endeavor to gain the best understanding of our clients' businesses, and our analysis is driven by high quality underwriting and statistical data, including comprehensive catastrophe modeling information when covered.

Offering proportional and excess property reinsurance programs, disciplined underwriting and meaningful capacity, our committed property specialists partner with clients on a worldwide basis to provide long term solutions for solvency protection, volatility and capital management.

## Coverage Features

### TARGET CLASSES

In the U.S., we target domestic insurance companies including incidental foreign operations of U.S.- domiciled companies as well as U.S. based regional/specialty companies with a high level of underwriting expertise and strong claims management.

Our international business focuses on clients ranging from small, single-country writers to large global carriers. We work with clients who have strong balance sheets, demonstrated market expertise, a clear catastrophe management strategy and the ability to provide comprehensive exposure data.

### PRODUCTS

Our Global Property team provides both excess of loss and pro rata protection, with significant capacity available.

## KEY CONTACTS

### UNITED STATES

#### Jim Parsons

Senior Vice President  
Senior Property Reinsurance  
Manager  
T +1.212.471.1769  
E [jparsons@sompo-intl.com](mailto:jparsons@sompo-intl.com)

#### Bin Bai

Senior Vice President  
Senior Property Treaty  
Underwriter  
T +1.914.468.8574  
E [bbai@sompo-intl.com](mailto:bbai@sompo-intl.com)

### NEW YORK

750 Third Avenue,  
Floors 18 & 19  
New York, NY 10017  
T +1.212.471.2800

### ASIA PACIFIC

#### Rene Lamer

Chief Executive,  
Singapore Branch  
T +65.6521.6878  
E [rlamer@sompo-intl.com](mailto:rlamer@sompo-intl.com)

#### Herbert Zhang

Senior Vice President,  
Senior Treaty Underwriter  
T +65.6521.6885  
E [hzhang@sompo-intl.com](mailto:hzhang@sompo-intl.com)

### SINGAPORE

12 Marina Boulevard, #38-03  
Marina Bay Financial Centre,  
Tower 3  
Singapore 018982  
T +65.6521.6860

### EUROPE

#### Stefan Beine

Executive Vice President  
& Head of Europe Non-  
Specialty Reinsurance  
T +41.44.213.2584  
E [sbeine@sompo-intl.com](mailto:sbeine@sompo-intl.com)

#### Patrizio Cassinis

Senior Vice President  
Senior Property Underwriter  
T +41.44.213.2521  
E [pcassinis@sompo-intl.com](mailto:pcassinis@sompo-intl.com)

#### Chris Coulson

Senior Vice President  
Head of Europe Property  
T +41.44.213.2531  
E [ccoulson@sompo-intl.com](mailto:ccoulson@sompo-intl.com)

### ZURICH

Pelikanplatz 15  
CH-8001 Zurich  
Switzerland  
T +41.44.213.2500

## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

### Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

### Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.