



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Ocean Marine

Our U.S. Ocean Marine team offers a flexible and consistent underwriting approach providing coverage for Marine Liabilities, Cargo, Blue Water Hull and Brown Water Hull exposures. Our experienced underwriting, claims and risk control professionals have specialized ocean marine experience. By carefully monitoring changes in the market and truly understanding each client's risk exposures, we take a collaborative approach to offering tailored solutions, responsive service and risk mitigation strategies.

### Coverage Features

| Target Classes   | Significant Capacity | Underwriting Capability   |
|--|----------------------|---|
| <b>Marine Liability</b> <ul style="list-style-type: none"> <li>Vessel operators, marine contractors, marine terminal operators/freight handlers, ship repairers, commercial boat builders, wharfingers, charterers, and marina operators</li> </ul>                  | \$25M                | <ul style="list-style-type: none"> <li>Primary and Excess Marine Liability</li> <li>Coverages include: Marine General Liability, Ship Repairers Legal Liability, Terminal Operators Legal Liability, Stevedores Legal Liability, Wharfingers Legal Liability, Charterers Legal Liability, Follow Form Excess P&amp;I and Marine Liabilities, and Bumpershoot</li> </ul>   |
| <b>Cargo</b> <ul style="list-style-type: none"> <li>Manufactured goods of every description, raw materials and commodities including oil and gas products, ores, metals and soft commodities on an open or specific transit basis including project cargo</li> </ul> | \$25M                | <ul style="list-style-type: none"> <li>Coverage options from All Risk to Named Perils for international and domestic marine shipments, coverage includes War, Strikes, Riots &amp; Civil Commotions</li> <li>Coverage extensions are available for storage, domestic transit and associated marine exposures</li> <li>Coverage is available worldwide subject to U.S. trade sanctions and exclusions</li> </ul> |
| <b>Blue Water Hull</b> <ul style="list-style-type: none"> <li>Foreign and domestic ocean going vessels in excess of 2,500 gross registered tons</li> </ul>   | \$10M                | <ul style="list-style-type: none"> <li>Physical Damage, Sue &amp; Labor, and Collision Liability</li> <li>Tonnage 15 years and under preferred</li> </ul>   |
| <b>Brown Water Hull</b> <ul style="list-style-type: none"> <li>Vessels including: tug/barge, passenger vessels, workboats, ferries, research vessels, crew boats, pilot boats and miscellaneous craft</li> <li>Builders' risk and boat dealers</li> </ul>            | \$10M                | <ul style="list-style-type: none"> <li>Physical Damage, Protection &amp; Indemnity including Collision and Towers Liability on commercial domestic vessels operating in the coastal and inland waters of the U.S.</li> </ul>  |

## KEY CONTACTS

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# About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

## Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

## Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.

