



# SOMPO INTERNATIONAL

INSURANCE



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Sompo Pro

Open to risks across the U.S., our Sompo Pro team is armed with broad underwriting authority and flexible and creative solutions. We are especially adept at serving sophisticated operations with unique coverages.

We partner with select wholesale and retail professional liability brokers to monitor and address emerging trends in the industry and provide superior service to our clients.

### Coverage Features

#### SIGNIFICANT CAPACITY

- \$25M in capacity (actual deployed will vary by risk)
- Primary and excess attachments considered across all product lines

#### MINIMUM PREMIUMS AND SELF-INSURED RETENTIONS (varies by class):

- \$5,000 minimum premium
- \$5,000 minimum SIR

#### ADDITIONAL COVERAGE FEATURES

- Security/privacy coverage available across all forms
- Punitive damages with most favorable venue language where allowed by law
- True worldwide coverage
- Broad definition of covered services
- Flexible policy formats allow for manuscript language
- Media coverage inclusive of personal and proprietary rights injuries
- Favorable consent to settle clause
- Discrimination and dishonesty defense coverage
- Admitted and Non-Admitted options\*

### TARGET CLASSES

- Miscellaneous Professional Liability: Management and financial consultants, Marketing and sales, Regulatory compliance management, Real estate, Trustees (all other service providers considered)
- Network Security and Privacy Liability: All classes considered for coverage
- Lawyers' Professional Liability: Over 20 attorneys, maximum \$10M limits both excess and primary including quota share participations
- Premier Insurance Services Liability: Insurance agents and brokers, including MGAs and MGUs; Third-party administrators; Employee benefits and pension plan administrators; Loss control consultants and risk managers
- Technology E&O Liability: Software developers; Systems analysts; Programmers; Data processors; Information systems managers; Web designers and developers
- Architects & Engineers Liability: Practice only policies
- Accountants' Professional Liability: Will consider primary and excess for accounting firms with \$10M or more in gross annual revenues

### CLAIMS & RISK MANAGEMENT CAPABILITIES

- Dedicated in-house claims professionals who are experienced attorneys with specialized professional liability expertise
- Comprehensive litigation panels provided through our strategic partnerships with top professional liability law firms

### SUBMISSION REQUIREMENTS

- Standard professional liability applications and supplements (other carriers applications are acceptable)
- 5 years of currently valued carrier loss runs
- Copies of standard client contracts

\* Endurance American Insurance Company and Endurance Risk Solutions Assurance Co., operating subsidiaries of Sompo International Holdings Ltd., are our admitted companies, providing excess liability coverage in most states.

## KEY CONTACTS

### Dan Wadley

Executive Vice President,  
Sompo Pro  
T +1 908 376 2420  
E [dwadley@sompo-intl.com](mailto:dwadley@sompo-intl.com)

### NEW JERSEY

600 Campus Drive  
4th Floor  
Florham Park, NJ 07932  
T +1 908 376 2400

### NEW YORK

1221 Avenue of the Americas  
New York, NY 10020  
T +1 212 209 6500

### Jeff Kulikowski

Senior Vice President,  
Cyber and E&O  
Leader, Sompo Pro  
T +1 917 281 0721  
E [jkulikowski@sompo-intl.com](mailto:jkulikowski@sompo-intl.com)

### Stuart Pattison

Senior Vice President,  
Professional Firms Leader,  
Sompo Pro  
T +1 917 281 0744  
E [spattison@sompo-intl.com](mailto:spattison@sompo-intl.com)

### Brad Gow

Global Cyber Product Leader  
T +1 914 468 8059  
E [bgow@sompo-intl.com](mailto:bgow@sompo-intl.com)

### John Muller

Vice President, Professional Firms,  
Sompo Pro  
T +1 917 421 4961  
E [jmuller@sompo-intl.com](mailto:jmuller@sompo-intl.com)

### Brian McCall

Vice President,  
Cyber and E&O  
Sompo Pro  
T +1 917 281 0736  
E [bmccall@sompo-intl.com](mailto:bmccall@sompo-intl.com)

## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

### Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

### ATLANTA

3780 Mansell Road, Suite 400  
Alpharetta, GA 30022  
T +1 770 799 2660

### Ryan Becker

Senior Vice President,  
Southeast Region,  
Sompo Pro  
T +1 770 799 2678  
E [rbecker@sompo-intl.com](mailto:rbecker@sompo-intl.com)

### Michael Murphy

Vice President,  
Cyber and E&O  
Southeast Region, Sompo Pro  
T +1 770 799 2662  
E [mmurphy@sompo-intl.com](mailto:mmurphy@sompo-intl.com)

### CHICAGO

303 West Madison  
Suite 1800  
Chicago, IL 60606  
T +1 312 980 5300

### Adam Kopcio

Vice President,  
Cyber and E&O  
Central Region, Sompo Pro  
T +1 312 980 5277  
E [akopcio@sompo-intl.com](mailto:akopcio@sompo-intl.com)

### PHILADELPHIA

201 King of Prussia, Suite 650  
Radnor, PA 19087

### Bryan Tierney

Vice President,  
Sompo Pro  
T +1 213 270 7751  
E [btierney@sompo-intl.com](mailto:btierney@sompo-intl.com)

### LOS ANGELES

725 S. Figueroa Street  
Suite 2100  
Los Angeles, CA 90017  
T +1 213 270 7000

### SAN FRANCISCO

455 Market Street  
Suite 900  
San Francisco, CA 94105  
T +1 628 242 1620

### Rennie Muzii

Senior Vice President,  
Western Region, Sompo Pro  
T +1 503 657 0707  
E [rmuzii@sompo-intl.com](mailto:rmuzii@sompo-intl.com)

### Kimberly Hinshaw

Vice President,  
Western Region, Sompo Pro  
T +1 628 242 1630  
E [khinshaw@sompo-intl.com](mailto:khinshaw@sompo-intl.com)

### CLAIMS

#### Caryn Silverman

Senior Vice President,  
Claims Counsel  
T +1 914 468 8030  
E [csilverman@sompo-intl.com](mailto:csilverman@sompo-intl.com)

#### Claims Submissions:

[insuranceclaims@sompo-intl.com](mailto:insuranceclaims@sompo-intl.com)

#### Loss Run Request:

[insuranceoperationssupport@sompo-intl.com](mailto:insuranceoperationssupport@sompo-intl.com)