



**SOMPO  
INTERNATIONAL**

**INSURANCE**



## U.S. Insurance

We partner with insureds who seek committed long-term relationships with a carrier offering breadth and depth of expertise, exceptional financial strength and global reach. Servicing clients ranging from small businesses to multi-nationals, Sompo International's U.S. insurance team offers a diversified set of specialty insurance products through our network of wholesale and retail brokers. By carefully monitoring changes in the market and truly understanding clients' risk exposures, we offer tailored solutions and responsive service.

## Property – E&S

Many commercial insureds look to the specialty arena to cover their catastrophe exposures. Sompo International's U.S. Property - E&S team considers all types of commercial occupancies for catastrophe protection based on individual risk characteristics. We entertain single location risks as well as large schedules of locations and consider risks throughout the U.S. including those located in both catastrophe prone and non-catastrophe prone areas.

### SIGNIFICANT CAPACITY

- \$25M capacity for non-catastrophe risks, depending on risk characteristics
- \$10M capacity for catastrophe perils
- Flexible use of limits – ability to participate in more than one layer of coverage

### COVERAGE FEATURES

Full limits, primary, quota share, buffer or excess capacity for the following exposures:

- All risks
- Named perils
- Single catastrophe perils including windstorm, flood and earthquake

### TARGET CLASSES

Commercial properties with total insured values of \$2.5M to \$1B+ with a focus on the following classes:

- Real Estate
- Condominiums
- Apartments
- Municipalities
- Schools (Public & Private)
- Institutional
- Hotels/Motels
- Light Manufacturing & Warehousing
- Vacant Buildings
- Excess Placements

### MINIMUM PREMIUM

- Subject to a minimum policy premium of \$25,000, except \$50,000 for California Earthquake Zones A&B, Flood Zones A/V and Tri-County Florida on a primary basis

### SUBMISSION REQUIREMENTS

- Prior loss history (3-5 years depending on occupancy)
- Statement of values provided in an electronic format to include: address with zip code, construction, occupancy, year built, number of stories, square footage of building(s) and values by coverage
- California single-location risks built prior to 1975 require documentation of seismic upgrades for underwriting consideration

### EXPERT CLAIMS HANDLING AND RISK CONTROL

- Dedicated and experienced claims and risk control teams with commercial property expertise
- Collaborative approach to identifying and mitigating risks in order to protect business value

## KEY CONTACTS

### John Lavin, CPCU

Executive Vice President,  
E&S Property Insurance  
T +1 678 504 1455  
E jlavin@sompo-intl.com

### ATLANTA

3780 Mansell Road  
Suite 400  
Alpharetta, GA 30022  
T +1 770 799 2660

### Renaldo Jenkins

Senior Vice President  
T +1 678 385 6482  
E rjenkins@sompo-intl.com

### Taylor Duerr

Vice President  
T +1 678 504 1453  
E tduerr@sompo-intl.com

### Ben Wilson

Executive Underwriter  
T +1 678 578 1322  
E bewilson@sompo-intl.com

### Abbey Agerter

Underwriter  
T +1 678 504 1444  
E aagerter@sompo-intl.com

### Shayna Fitzgerald

Underwriter  
T +1 678 385 6494  
E sfitzgerald@sompo-intl.com

### Jake Musgrove

Underwriter  
T +1 678 631 4101  
E jmusgrove@sompo-intl.com

### CHICAGO

303 West Madison  
Suite 1800  
Chicago, IL 60606  
T +1 312 980 5300

### Jill DeFelippis

Vice President  
T +1 312 980 5304  
E jdefelippis@sompo-intl.com

### LOS ANGELES

725 S. Figueroa Street  
Suite 2100  
Los Angeles, CA 90017  
T +1 213 270 7000

### Charles Ford

Vice President  
T +1 213 270 7043  
E cford@sompo-intl.com

### Joseph Robb

Senior Underwriter  
T +1 213 270 7726  
E jrobb@sompo-intl.com

### CLAIMS

#### Shawn Crawley

Senior Vice President,  
Marine & Property Claims  
M +1 678 504 1447  
E scrawley@sompo-intl.com

#### Claims Submissions:

insuranceclaims@sompo-intl.com

#### 24x7 Claims Hotline:

+1 877 676 7575

#### Loss Run Request:

e&spropertylossruns@  
sompo-intl.com

#### Underwriting Submissions:

EandSPropertySubmissions@  
sompo-intl.com

## About Sompo International

Sompo International Holdings Ltd., a global specialty provider of property and casualty insurance and reinsurance, underwrites agriculture, professional lines, property, marine, energy, casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance. Sompo International is a wholly owned subsidiary of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

### Our Financial Strength

Sompo International's operating subsidiaries have balance sheets comprising high quality assets and excellent liquidity. We maintain ratings of A+ (Superior) from A.M. Best (XV size category) and A+ (Strong) from Standard & Poor's. In addition, we are part of Sompo Holdings, Inc., which holds more than \$100 billion in total assets.

### Our Specialty Focus

With a strong commitment to the specialty markets, each of our teams is led and staffed by experienced underwriters with deep expertise in the class or line of business in which they specialize. It is this focus and dedication that enables us to anticipate and manage our clients' risks, delivering tailored solutions to address their unique exposures.

Our clients know they can count on us to provide responsive and consistently high quality underwriting, actuarial, legal and claims services, today and as their businesses evolve.

