



SOMPO INTERNATIONAL

Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International's headquarters is in Bermuda and we currently have offices in the United States, the United Kingdom, Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

We are seeking an **Assistant Vice President, Environmental Underwriter** for our **Global Risk Solutions** team in our **New York, NY** office. Global Risk Solutions offers comprehensive multi-line capabilities targeted at select industry verticals. Servicing middle market and large accounts domiciled in the US, we work through a network of retail brokers who share our commitment to long-term partnerships built on white glove service.

Responsibilities include:

- Reviews submissions, environmental reports and financial requirements to determine acceptability of risk in accordance with Sompo guidelines and standards;
- Builds strong relationships with agents and producers on a national and regional level to profitably build and grow a \$3M+ book of environmental business;
- Uses all appropriate underwriting tools, loss control, disciplines and knowledge of strategies to ensure underwriting guidelines are followed;
- Demonstrates technical underwriting skills through strategic negotiation, custom policy crafting and working with product line on manuscripts/policy language requests ;
- Prepares or analyzes information on adverse underwriting decisions, rate appeals, underwriting requirements, status and declinations in order to drive results within the assigned territory;
- Adheres to guidelines and underwriting discipline to minimize exposure and appropriately price risks;
- Keeps current on state/territory issues, regulations and trends; and
- Works closely with all industry vertical underwriters (across various lines of business), product line management, loss control and claims to achieve and leverage the holistic vertical industry approach



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Desired Skills & Experience:

- 7+ years of environmental underwriting/insurance experience
- Bachelor's Degree preferred
- Experience in working, producing, and underwriting all sizes of accounts with the large brokerage houses and specialty retailers
- Experience successfully underwriting, quoting, and binding profitable business
- Relationships with large brokers on both a regional and national level
- Team player
- Strong attention to detail
- Excellent oral and written communication skills
- Strong analytical and organizational skills

Sompo International offers a competitive compensation and benefits package commensurate with experience. For consideration, please email your resume along with minimum salary expectation to kanderson@sompo-intl.com

Sompo International is an equal opportunity employer committed to a diverse workforce.

M/F/D/V

Visit our website at www.sompo-intl.com