

ENDURANCE INSURANCE



# **INSURANCE LINES**

**ARMtech** ARMtech, our U.S. crop insurance subsidiary, offers multi-peril crop insurance, crop hail, livestock risk protection and other agricultural risk management products through independent agents.

Bermuda Insurance Working through an international network of brokers, we serve insureds ranging from mid-sized companies to the largest multinational corporations providing the following products:

- Direct & Facultative Property
- Excess Casualty
- Healthcare Liability
- Professional Lines (Commercial Management Liability, Endurance Pro, Financial Institutions)

**Global Risk Solutions** Serving the Real Estate & Hospitality, Financial Institutions, and Professional Services industries where we have depth of expertise, we work exclusively through retail brokers focusing on middle-market and large accounts. We offer the following products:

Property

Casualty

- General Liability Builders' Risk
- Package
- Umbrella/Excess
  - Surety
    - Weather Protection

Professional Lines

(Professional Indemnity,

Environmental

Professional Lines

(Real Estate & Hospitality)

International Insurance Working through our London-based platform and our Lloyd's syndicate, Endurance at Lloyd's, to service accounts around the world, we offer the following products through our broad distribution network outside of North America:

- Aerospace Casualty
- Energy
- Marine Political &
- Financial Risk

**U.S. Insurance** Servicing clients from small teams offer a diversified set of insurance products brokers, MGUs and binding agents including:

- Aviation via W. Brown Associates
- Commercial Property
- Excess Casualty Retail
- Healthcare Liability
- Inland Marine
- Ocean Marine
- Primary Casualty E&S
- Professional Lines (Commercial Management Liability, Endurance Pro, Financial Institutions)
- Property
- Small Commercial Package & GL (Endurance Express)
- Surety

Endurance Insurance has delivered another strong guarter in a very challenging market. Our results were driven by the continued expansion of our U.S. and International platforms. We have continued to broaden our underwriting capabilities with the recent additions of our London-based International Casualty and Aerospace teams and the launching of our Endurance Global Risk Solutions platform which is focused on select industry verticals. Our global Insurance platform now has the capability of offering a full suite of diversified products across multiple distribution channels. We are well prepared and will continue to take advantage of new market opportunities as they arise. With our industry leading underwriters, Endurance Insurance is well positioned to continue to deliver exceptional profitable growth.

- Jack Kuhn, CEO, Global Insurance, Endurance Specialty Holdings Ltd.

# **FINANCIAL HIGHLIGHTS**

(in millions of U.S. dollars, except percentages)

	QUARTER ENDED MAR 31, 2016 (UNAUDITED)	QUARTER ENDED MAR 31, 2015 (UNAUDITED)	YEAR ENDED DEC 31, 2015 (AUDITED)	YEAR ENDED DEC 31, 2014 (AUDITED
ENDURANCE SPECIALTY	HOLDINGS LTD.			
Gross premiums written	\$1,611.7	\$1,301.4	\$3,320.9	\$2,894.1
Net premiums written	938.8	765.0	1,950.5	1,934.2
Net income before preferred dividends	115.6	108.5	344.1	348.5
Loss ratio	43.9%	44.1%	46.4%	52.1%
Combined ratio	77.9%	82.4%	82.9%	86.0%
Total assets	\$14,282.2	\$10,376.3	\$13,241.5	\$9,640.7
Total shareholders' equity*	4,983.4	3,274.8	4,856.3	3,185.2
Debt to total capitalization	12.4%	13.8%	12.9%	14.2%
Annualized ROAE, Operating Income	7.6%	13.0%	9.7%	11.5%
Annualized ROAE, Operating Income, excluding transaction related costs**	7.6%	13.0%	12.0%	12.39
ENDURANCE INSURANCE	Ē			
Gross premiums written	\$835.1	\$736.2	\$2,085.9	\$1,716.
Net premiums written	370.9	304.0	880.4	860.4
Underwriting income	23.0	16.6	100.7	25.5
Loss ratio	58.2%	54.8%	61.1%	71.4%
Combined ratio	89.5%	87.8%	87.8%	96.9%

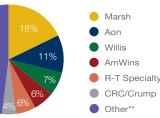
\*\* Costs incurred related to the acquisition of Montpelier Re Holdings Ltd. in 2015 and the proposed acquisition of Aspen Insurance Holdings Limited in 2014.

### **Twelve Months Ended March 31, 2016**

### Insurance Gross Premiums Written = \$2,184.8 Million



### Production by Major Brokers on Gross Premiums Written\*



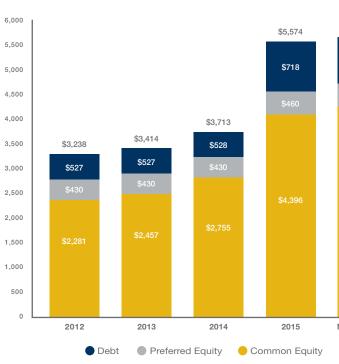
Excludes Agriculture, which is distributed by Endurance's ARMtech operating subsidiary through independent agents

\*\*Includes multiple brokers with a 3% or less share

# **EXCELLENT FINANCIAL STRENGTH AND LIQUIDITY**







Increase in capital is a result of the acquisition of Montpelier Re Holdings on July 31, 2015. Total capital above excludes non-controlling interests.

### Investment Portfolio as of March 31, 2016

Fair Value = \$8.8 Billion\*

## Type of Investment

- Corporate Securities
- U.S. Government Agency Residential
- Mortgage-Backed Securities U.S. Government & Agencies Notes
- Other Investments
- Non-Agency Commercial Mortgage-Backed Securities
- Equity Securities
- Asset-Backed Securities
- Collateralized Debt & Loan Obligations
- Other Fixed Income Securities\*
- Cash & Equivalents

### Investment Portfolio Ratings\*\*\*



- \* Investment totals net of investments pending settlement
- \*\* Includes multiple types of securities with a 3% or less share
- \*\*\* Excludes cash and cash equivalents, equity securities and other investments

Management Liability,
Financial Institutions)
Property

roperty

businesses to multi-nationals, our specialized through our network of wholesale and retail

# • Excess Casualty - E&S

"



Mar 31, 2016



# **Endurance Group Financial** Ratings

**A.M. Best** – A (Excellent) XV Financial Strength Stable Outlook

**Standard & Poor's** – A (Strong) Stable Outlook NYSE: ENH

Excluding non-controlling interests, Endurance's total capital was \$5.69 billion as of March 31, 2016 and includes \$4.98 billion of shareholders' equity available to the Company.

Endurance maintains significant levels of liquidity with approximately 41% of investments in cash, shortterm investments. U.S. Government. and U.S. Government backed securities at March 31, 2016.

Endurance's investment portfolio is comprised of high quality assets with an average rating of AA- for our fixed income investments at March 31, 2016. Our priority is capital preservation while achieving attractive risk adjusted returns.

Endurance's investment portfolio has been managed to an average duration of 2.65 years at March 31, 2016 to minimize interest rate risk. We carefully manage our assetliability exposure and ensure that more than sufficient liquidity is available.



# ENDURANCE INSURANCE LOCATIONS

## BERMUDA

Waterloo House 100 Pitts Bay Road Pembroke HM 08 Bermuda Tel No. +1.441.278.0400

## UNITED KINGDOM

London 2 Minster Court Mincing Lane London, EC3R 7BB United Kingdom Tel No. +44.207.337.2800

# **UNITED STATES**

Atlanta, Georgia 3780 Mansell Road, Suite 400 Alpharetta, GA 30022 Tel No. +1.770.799.2660

## Chicago, Illinois

303 West Madison Suite 1800 Chicago, IL 60606 Tel No. +1.312.980.5300

Florham Park, New Jersey

600 Campus Road Floor 4 Florham Park, NJ 07932 Tel No. +1.908.376.2400

# Los Angeles, California

725 South Figueroa Street Suite 2100 Los Angeles, CA 90017 Tel No. +1.213.270.7000

### Lubbock, Texas

7101 82nd Street Lubbock, TX 79424 Tel No. +1.806.473.0333 New Hyde Park, New York 3333 New Hyde Park Road Suite 210 New Hyde Park, NY 11042 Tel No. +1.212.209.7229

New York, New York 750 Third Avenue New York, NY 10017 Tel No. +1.212.209.6500

San Francisco, California One Embarcadero Center Suite 500 San Francisco, CA 94111 Tel No. +1.415.315.1510

**St. Louis, Missouri** 16052 Swingley Ridge Road Suite 130 St. Louis, MO 63017 Tel No. +1.636.681.1220

# ENDURANCE INSURANCE LEADERSHIP

John A. Kuhn Chief Executive Officer, Global Insurance jkuhn@endurance.bm Michael Chang Chief Executive Officer, Global Risk Solutions mchang@enhinsurance.com

Graham Evans Chief Executive Officer, International Insurance grevans@enhinsurance.com Michael Smith President & Chief Executive Officer, ARMtech Insurance Services, Inc. michael.smith@armt.com

Douglas M. Worman Chief Executive Officer, U.S. Insurance dworman@enhinsurance.com