

## Are you looking for your next opportunity?

Sompo has a unique opportunity for a Senior Underwriter in our Casualty team in Milan.

Within our growing Italian Team, this role will work closely with the Head of Casualty for Italy making a significant contribution to the growth and expansion of our Casualty portfolio in a dynamic and inclusive team that values collaboration, integrity and a commitment to excellence.

**Location:** This position will be based out of our **Milan** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

# Our business, your impact, our opportunity:

### What you'll be doing:

- Evaluate complex risk profiles and develop tailored insurance solutions, negotiating terms with brokers to achieve optimal outcomes.
- Independently manage a portfolio of Casualty contracts, analyzing underwriting information, and crafting offers with appropriate terms to achieve expected profitability.
- Position Sompo as a significant player in the Casualty market.
- Innovate and contribute to a forward-thinking underwriting strategy, utilizing data analytics and market insights to maintain a competitive edge.
- Establish and strengthen relationships with key brokers.
- Identify and pursue new business opportunities to drive growth.
- Support the development of Casualty products.
- Collaborate on projects within a growing and friendly team.
- Foster a culture of innovation by sharing ideas within the Continental Europe Casualty community.

## What you'll bring:

- Over 7 years of professional experience in the underwriting Casualty business.
- Proven track record in underwriting profitable businesses.
- Excellent networking and relationship-building skills with clients and brokers.
- In-depth knowledge of the local Casualty market.
- Strong product knowledge and experience in multinational GL Programs and complex accounts.
- Experience in the Life Sciences sector.
- Analytical and critical thinking skills, with determination, discipline, and proactivity.
- Collaborative mindset with the ability to build and enhance strong internal and external relationships.
- Proactive in suggesting procedural improvements.
- Eagerness to take action for personal development.
- Fluency in English is essential.



#### **Our Benefits**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

## In today's world, what do we stand for?

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

### **About Us**

Expert Partners.
Clarity in complexity.
Unwavering commitment.

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at www.sompo-intl.com