



**Accident and Health Underwriter (Leisure Travel)**

Sompo International Holdings Ltd. (Sompo International) is a global specialty provider of property and casualty insurance and reinsurance. Sompo International companies are wholly owned subsidiaries of Sompo Holdings, Inc., whose core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market.

Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, aviation, marine and energy, financial and political risks and casualty and other specialty and catastrophe lines of insurance and reinsurance. Headquartered in Bermuda, we currently also have offices in the United States, the United Kingdom, Continental Europe, Latin America, the Middle East, and Asia.

Sompo International is a company driven by its core values, a carrier that holds promise, trust, and the commitment to protect at the center of everything we do. We recognize that our success is derived directly from those who matter most: our people. Our culture is defined by a commitment to integrity, teamwork, agility, execution, and excellence; and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

Sompo International is developing a balanced Accident and Health portfolio, this role will be integral to the development of the portfolio underwritten from London with a focus on Travel, Health whilst and Personal Accident segments. The jobholder will be a key part of the London team and will work alongside them to build a profitable portfolio. The jobholder will be required to use their technical underwriting skills and market relationships to contribute to the Sompo Internationals global ambition for Accident and Health.

**Responsibilities include:**

- Developing Sompo Internationals position within the London and UK market as an active writer of Accident & Health with a focus on Leisure Travel insurance.
- Meet and negotiate with clients, brokers and other distribution partners to build relationships and to develop new and renewal business.
- Analyse, evaluate and make underwriting decisions in line with underwriting guidelines and recommendations, coordinating with pricing actuaries and other underwriting staff.
- Responsible for underwriting document filings, accuracy of data entries to systems and contract integrity for accounts underwritten.
- Contribute to the attainment of the financial plan in terms of, but not limited to, the Gross Written Premium and underwriting profit as reflected in the agreed plan.
- Contribute to the development of underwriting rules and guidelines for Accident & Health.
- Conduct peer reviews of existing and new business.
- Collaborating with colleagues in actuarial, wordings, claims and compliance to gain POG (Product Oversight Group) approval for new products.
- Contribute to global Leisure Travel and Accident & Health projects and strategy.

**Desired Skills & Experience**

- A demonstratable track record of underwriting profitable Leisure Travel business as part of the overall Accident and Health segment and generating business growth.



## SOMPO INTERNATIONAL

- An in depth knowledge of Leisure Travel insurance products and market drivers within the UK and globally.
- Knowledge of the broader Accident & Health products, underwriting and market is preferable.
- Analytical and problem solving skills with the ability to use data, evidence, analytics, best practice and previous experience to develop solutions and assess the risk and benefits of a course of action.
- Highly capable communicator. A strong influencer who can show flexibility in communication styles and can conduct difficult conversations or negotiations and achieve a positive outcome while maintaining the onward relationships.
- Capable of working autonomously and within a team where you contribute to building a positive team culture.
- Skills in relationship building and stakeholder management both internally and externally.
- A strong understanding of the consumer duty and how to apply it to the management of existing and new products.
- Self starter and results orientated.
- A minimum of 10 years experience in underwriting Leisure Travel insurance.
- ACII qualification or Degree is preferable.

Sompo International offers a competitive compensation and benefits package commensurate with experience.

**Sompo International is an equal opportunity employer committed to a diverse workforce.**

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