

**Are you looking for your next opportunity?**

Sompo has a unique opportunity for a **Marine Underwriter** in our APAC Marine Team.

**As an APAC Marine Underwriter**, you will play a crucial role in being part of the growth journey of Sompo's APAC Marine Practice. This will involve evaluating and underwriting large and complex risks for the Region. Assessing new areas of opportunities to achieve our ambition and maintaining a profitable and growing portfolio, and contributing to the overall success of the organization.

**Location:** This position will be based out of our **APAC** Office in Singapore. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

**Our business, your impact, our opportunity:**

**What you'll be doing:**

- Focus on new business production and renewal retention across a high-growth Marine portfolio
- Underwrites all accounts in accordance with underwriting guidelines and individual underwriting authority
- Ensure underwriting processes are diligently complied with, focusing on key account information is captured on policy administration systems
- Monitor performance of existing accounts/portfolio, and identify/recommend areas for improvement
- Build and maintain strong relationships with Clients to enhance business retention and new business development
- Collaborate with internal stakeholders to explore cross-sell opportunities where appropriate
- Role may expand further to include Multinational Marine Programs, Marine Hull and/or Marine Liability classes

**What you'll bring:**

- Relevant 3-5 years' experience in marine cargo underwriting/broking, with exposure to large & complex risks across the APAC region
- Experience in Multinational Marine Programs and/or Project Cargo beneficial
- Ability to work effectively when in a pressured environment
- Strong problem solving and decision-making abilities
- Detail-oriented and organized disposition
- Competent in all Microsoft Product suites, with strong excel skills

**Our Benefits**

**[See Addendum to update for specific Countries/States as necessary]**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance



### **In today's world, what do we stand for?**

Ethics and integrity are the foundation of delivering on our commitment to you. We believe that core values drive success, and that when relationships are held in the highest regard, there is nothing that cannot be accomplished.

At Sompo International, our ring is more than a logo, it is a symbol of our promise. Click [here](#) to learn more about life at Sompo.

Sompo International is an equal opportunity employer and we intentionally value inclusion and diversity. Above all, we want you to work in an environment that respects everyone's unique contributions – we are passionately committed to equal opportunities. We do not discriminate based on race, color, religion, sex orientation, national origin, or age.

### **About Us**

Sompo International Holdings Ltd. (Sompo International) is a specialty provider of property and casualty insurance and reinsurance, established in March 2017 as the result of the acquisition of Endurance Specialty Holdings Ltd. by Sompo Holdings Ltd. (Sompo).

Sompo's core business encompasses one of the largest property and casualty insurance groups in the Japanese domestic market. In addition, Sompo is engaged in the provision of insurance services as well as other related services through its global network of businesses operating in 32 countries around the world.

Sompo International is the international operation and a wholly owned subsidiary of Sompo, which trades on the Tokyo Stock Exchange. Through our operating subsidiaries, Sompo International underwrites agriculture, professional lines, property, marine and energy, and casualty and other specialty lines of insurance and catastrophe, property, casualty, professional lines, weather risk and specialty lines of reinsurance.

As a leading global provider of insurance and reinsurance, we recognize that our success is derived directly from those who matter most: our people. Sompo International's headquarters are in Bermuda and we currently have offices in the U.S., U.K., Continental Europe, and Asia. At Sompo International, a shared commitment to integrity, teamwork, agility, execution, and excellence define our culture, and we strive to create exceptional value for our clients and shareholders and maintain Sompo International as a desirable place to work.

**To learn more about Sompo International visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)**