

## Are you looking for your next opportunity?

Sompo has a unique opportunity for a Property & Energy Risk Control Engineer for our Property team in in our office based in Paris - France.

This position provides risk assessments for the underwriting team and consultative services for property clients. They will actively promote client retention, support new business development, and achieve loss exposure assessments and improvements. Ultimately, this person is responsible for supporting and achieving all corporate Risk Control objectives for the Property team.

In addition, the Property & Energy Risk Control Engineer will provide risk improvement consultation to our Property and Energy customers, initiate and/or support innovative products and services, and provide added value to our clients. Candidate must have proficiency in risk control skills, emphasizing the Property and Energy sectors in France.

## Our business, your impact, our opportunity:

# What you'll be doing:

- Partnering with Property Team Leaders in Underwriting, Claims, and Management/Executive teams to support and strengthen corporate business goals, including retention, new business growth, reducing loss exposure, and overall regional profitability.
- Ensuring Risk Control surveys and service activities are completed on time, are appropriate for the identified hazards/exposures, and are accurate;
- Undertaking risk control surveys for Property and Energy Clients;
- Monitoring recommendations made by consultants and ensuring critical recommendations are addressed by Clients;
- Providing service quality reviews and risk desktop reviews for Underwriters;
- Identifying areas of development for the team and providing coaching and/or training for the strengthening of technical, business, and professional acumen;
- Supporting and promoting corporate, departmental, and team goals, programs, and directives;
- Coordinating work on corporate projects, white papers, or marketing materials;
- Coordinating participation in marketing events and industry-specific events;
- Partnering with corporate business partners' Claims, Underwriting, Marketing, etc. to enhance the Sompo International brand within the marketplace;
- Ensuring account renewal activities between field staff and underwriting occur as required to achieve department objectives;
- Assisting senior leadership with budget development and strategic planning;
- Promoting Sompo International's expertise and brand within the marketplace by attending and participating in conferences and recognized industry organizations
- Maintaining a high level of industry awareness and expertise in applicable risk control subject matters.
- Creating client facing reports and/or loss control surveys;
- Conducting loss control surveys at client locations to determine potential hazards and risk factors to be considered in underwriting/risk selection;
- Analyzing loss trends, recognize opportunities to provide risk control products and/or services which can help reduce losses.
- Attending client/broker meetings, lunches, dinners, and other social outings as applicable.
- Expanding existing relationships and new prospective Property & Energy clients;

## What you'll bring:

- A University degree or equivalent industry accreditation.
- 5+ years' experience in insurance Risk Control in France.
- Solid understanding of sound Risk Control processes and techniques.
- Ability to effectively problem solve and find alternative equivalent solutions to complex technical, business, and interpersonal problems.
- Excellent oral and written communication skills.
- Ability to manage conflict achieving successful outcomes and resolution.



- A proven track record of superior analytical, project management, and planning skills.
- Demonstrated leadership skills that include the ability to; foster effective client/underwriting relationships, embrace and drive change, and influence others without having a direct reporting relationship.
- A self-starter who can initiate and complete a project with minimal supervision.
- Professional designations from the insurance or risk management industries are a plus
- Fluent in English. Fluency in French and/or Portuguese are a plus.

### **Our Benefits**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

# In today's world, what do we stand for?

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

### **About Us**

Expert Partners.
Clarity in complexity.
Unwavering commitment.

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at www.sompo-intl.com