

Are you looking for your next opportunity?

Sompo has a unique opportunity for a **Senior Casualty Underwriter** in our **Casualty** team Switzerland.

The Sompo Casualty Underwriting team is rapidly expanding, providing a comprehensive suite of Casualty Underwriting services. We collaborate seamlessly with a network of specialized broking partners, committed to cultivating lasting relationships built on a strong underwriting service proposition. This dedication ensures mutual success and brings exceptional value to our clients. We invite you to join us in actively shaping the future of underwriting excellence, contributing to a dynamic ecosystem of innovation and collaboration. This presents a unique opportunity for your actions to result in an immediate impact.

Location: This position will be based out of our **Zurich** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

Our business, Your impact, Shared opportunity

What you'll be doing:

- Independently manage, build and process a portfolio of profitable Casualty business and creating offers with appropriate terms and conditions to achieve expected profitability
- Conduct contract negotiations, participate in client meetings and hold presentations to clients and brokers as part of policy renewals or new business
- Maintain existing client and broker relationships as well as develop new business opportunities in collaboration with Business Development colleagues
- Contribute actively to the development of underwriting strategies
- Support the product development, maintenance and introduction to the market including monitoring of the local market product developments
- Proactive and distinctive sales activities with brokers and clients, as well as participation in market events to promote the Sompo brand to attract new business submissions
- Active cross-selling with other Sompo International Lines of Businesses in particular identifying insurance needs arising from an insured transaction

What you'll bring:

- 5 to 10 years professional experience in the insurance sector, with strong knowledge in multinational Casualty Underwriting
- Proven disciplined approach to underwriting and strong technical skills
- Experience in a start-up environment or in developing new business and/or new products within an established company is an advantage
- Excellent networking skills, market knowledge and relationships with clients and brokers in Switzerland
- Strong presentation and negotiation skills
- Ability to work under time pressure and to meet deadlines
- Flexibility and willingness to travel and provide the highest quality of service
- Languages: Fluent in German and English. French would be a plus.

Our Benefits

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance



In today's world, what do we stand for?

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

About Us

Expert Partners.

Clarity in complexity.

Unwavering commitment.

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

Sompo is an equal opportunity employer committed to a diverse workforce.

To learn more about visit our website at www.sompo-intl.com