

Are you looking for your next opportunity?

Sompo has a unique opportunity for a **(Senior) Financial Lines Underwriter** with product focus **Cyber** (& Tech PI) in our **Financial Lines Team Switzerland**.

The Sompo Financial Lines Underwriting team is rapidly expanding, providing a comprehensive suite of Financial Lines Underwriting services. We collaborate seamlessly with a network of specialized broking partners, committed to cultivating lasting relationships built on a strong underwriting service proposition. This dedication ensures mutual success and brings exceptional value to our clients. We invite you to join us in actively shaping the future of underwriting excellence, contributing to a dynamic ecosystem of innovation and collaboration. This presents a unique opportunity for your actions to result in an immediate impact.

Location: This position will be based in our centrally located Zurich office. You will be surrounded by driven colleagues, uniting efforts as one Swiss Sompo Insurance Team. We strive for collaboration which is why we offer an attractive work environment where our employees thrive and develop long lasting careers.

Our business, Your impact, Shared opportunity

What you'll be doing:

- Independently build, manage, and process a portfolio of Financial Lines contracts, underwriting large corporate risks and creating offers with appropriate terms to achieve expected profitability.
- Conduct independent contract negotiations, participate in client meetings and hold presentations to clients and brokers
- Maintain existing client and broker relationships whilst enabling new opportunities and co-operations
- Support the development, introduction and modification of own products including the monitoring of the local market and product developments
- Proactive and distinctive sales activities with brokers, in-house brokers and clients as well as participation in Professional Lines market events to promote the Sompo Brand and to attract new business submissions

What you'll bring:

- Higher education (minimum bachelor's degree) in business, information technology, or other
- 2+ years (Senior 5+) professional experience in financial lines underwriting with a focus on Cyber (+Tech PI is an advantage)
- Strong product knowledge, focusing on Cyber (other lines of business are an asset)
- Any additional technical IT Security training is an asset (e.g. relevant CAS, CISSP, CC)
- Demonstrate a forward-thinking and entrepreneurial mindset, with the ability to envision long-term goals and strategies that align with Sompo's vision.
- Strong interpersonal skills, ability to foster positive relationships and maintain open lines of communication.
- German and English (written and spoken) language skills – additional French is an advantage

Our Benefits

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance



In today's world, what do we stand for?

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

About Us

Expert Partners.

Clarity in complexity.

Unwavering commitment.

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

Sompo is an equal opportunity employer committed to a diverse workforce.

To learn more about visit our website at www.sompo-intl.com