

### **Are you looking for your next opportunity?**

Sompo has a unique opportunity for a **(Senior) Marine Underwriter** in our Marine team in Germany.

At Sompo, people come first. We value cooperative and productive relationships between each other as well as with our clients, insurance brokers and partners. We appreciate the contribution of each team member and know that our success depends first and foremost on the people who matter most to us: our employees.

**Location:** This position will be based out of our **Cologne, Munich, or Hamburg** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

### **Our business, your impact, our opportunity:**

#### **What you'll be doing:**

As (Senior) Marine Underwriter you will make a significant contribution to the growth and expansion of our Marine portfolio.

- Support positioning as an increasingly important player in the local Marine market
- Assist in the optimization of the Marine portfolio
- Establish and strengthen relationships with key brokers (including MGA's) and clients
- Solicit business opportunities
- Support the development of Marine products
- Handle Multinational Program Business in cooperation with our Multinational- and Operations Team
- Collaborate on defined projects in a growing and friendly team
- Be innovative, sharing ideas within the Marine community

#### **What you'll bring:**

- 5+ years of professional experience in the insurance industry
- Proven track record in underwriting profitable businesses
- Excellent networking and relationships skills with clients and brokers
- Sound knowledge of the German Marine market
- Understanding of multinational Programs
- Experience in a start-up environment or in developing new business/new products is an advantage
- Enhanced underwriting know-how in the sub-lines Cargo, Freight-Forwarder Liability as well as in Blue-Water / Brown-Water Hull.
- Analytical and critical thinking, self-motivation, creativity, flexibility, determination, discipline, proactivity, collaboration
- Mindset to prioritize and plan to achieve objectives
- Ability to build and enhance strong relationships, both internally and externally
- Willingness to provide suggestions to improve procedures
- Keen to demonstrate commitment to corporate values
- Eager to take action to steer own personal development
- Fluent in German and English



### **Our Benefits**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

### **In today's world, what do we stand for?**

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

### **About Us**

#### **Expert Partners.**

**Clarity in complexity.**

**Unwavering commitment.**

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)