

Are you looking for your next opportunity?

Sompo has a unique opportunity for a **Senior Underwriter** in our **Accident & Health** team in our office based in Barcelona or Madrid.

This role will work closely with the Head of A&H for Iberia and will focus on developing and expanding our client and broker relationships, supporting the acceleration of profitable growth, and maintaining the achievement of profitable targets in line with our local, regional, and global strategies.

Location: This position will be based in our **Barcelona or Madrid** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

Our business, your impact, our opportunity:

What you'll be doing:

- Independently manage and process a portfolio of A&H business, including analysing underwriting information, performing the underwriting including creating offers with appropriate terms and conditions to achieve expected profitability.
- Contribute to the growth and profitability of the Sompo A&H portfolio by actively sourcing submissions.
- Analyse underwriting information and ensure appropriate terms and conditions are secured in line with the Sompo A&H Underwriting Strategy.
- Meet and negotiate with clients and brokers to build relationships and to develop new and renewal business.
- Contribute to build a well-diversified and balanced book in terms of risk profile and segmentation.
- Support marketing efforts, creating high quality, original solutions to enhance the reputation and market presence of Sompo.

What you'll bring:

- 5+ years of experience working in underwriting position in A&H in Spain.
- Experience in building and growing a profitable Accident & Health Insurance book.
- Good network within the Spanish broker community.
- Strong interpersonal and communication skills, highest levels of integrity.
- In-depth knowledge of Accident & Health insurance markets, regulation, and past underwriting experience in Accident products (Group & Individual), Travel Accident (Group & Individual) and Private Medical Insurance (Group & Individual).
- Language skills: English; Spanish.

Our Benefits

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

In today's world, what do we stand for?

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice, and injustice and continue to invest in building out an inclusive and diverse work environment.



About Us

Expert Partners.

Clarity in complexity.

Unwavering commitment.

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at www.sompo-intl.com