

#### Are you looking for your next opportunity?

Sompo has a unique opportunity for a Senior Property Underwriter in our Property team in Madrid.

Our Property Underwriting team keeps growing, and we're looking for our next team member in Madrid.

**Location:** This position will be based out of our **Madrid** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

## Our business, your impact, our opportunity:

#### What's in there for me?

- Competitive salary combined with one of the best compensation packages in the market.
- In this role, you will develop your commercial skills by establishing and cultivating relationships with brokers and clients. You will attend market events and training programs to enhance your expertise.
- You will gain a global mindset by becoming part of our international community, which may involve traveling and participating in international meetings to ensure alignment between our Spanish proposition and the rest of Europe.
- By taking advantage of our flexible working hours and remote work options, you'll develop excellent time management and self-discipline skills, enhancing your ability to balance professional and personal commitments.
- You will learn and develop underwriting skills by evaluating new business and renewal opportunities alongside our team and actively participating in negotiations.
- You will strengthen your strategic thinking by contributing to the design and implementation of our underwriting proposition.
- You will have the opportunity to work in a growing office composed of individuals from more than 10 nationalities, enriching your personal and professional experience.
- You will advance your product development skills by supporting the creation, introduction, and modification of products, staying informed about local market trends and product developments.
- You will develop cross-functional collaboration abilities by engaging in active cross-selling with other Sompo Specialty Lines products and identifying insurance needs from insured transactions.
- You will improve your English proficiency, as part of your responsibilities will involve using English for communication and collaboration, which will help you in a global business environment.

# What you'll bring:

- A recognized degree. Technical degrees would be a plus.
- Professional experience of 5 to 10 years in the insurance sector, with solid knowledge of the Property industry.
- Experience in building and growing a profitable business for Property.
- Excellent networking skills and relationships with clients and brokers in Spain and Portugal.
- Analytical, energetic, creative, adaptable, meticulous, determined, independent, intelligent, disciplined, assertive, proactive, hardworking, resilient, ambitious, team player.
- Strong negotiation skills.
- Ability to work under time pressure and to meet deadlines.
- Flexibility and willingness to travel and provide the highest quality of service.
- Business fluent in Spanish and English. Portuguese would be a plus.



### **Our Benefits**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

# In today's world, what do we stand for?

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

#### **About Us**

Expert Partners.
Clarity in complexity.
Unwavering commitment.

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at www.sompo-intl.com