



NORTH AMERICA

Capabilities to service the Construction Industry

At Sompo, we deeply understand the construction and real estate development industries. We provide insurance solutions that cater to every construction phase, from design to occupancy. We collaborate closely with our clients and brokers to offer tailored coverage, risk control, and claims services that protect our client’s bottom lines and reputations from the impact of risks associated with the construction industry. Our commitment is to put our clients at the center of everything we do so they can focus on what they do best - designing, building, and developing.

PRODUCT	TARGET CLASSES	RISK TYPE	CAPACITY
Primary General Liability - E&S^{1,2} (Non-admitted)	<ul style="list-style-type: none"> • General Contractors • Commercial Trade Contractors • Developers 	<ul style="list-style-type: none"> • Practice and Project-specific • Wrap-Ups 	<ul style="list-style-type: none"> • Up to \$5M/\$5M/\$5M for select risks • Per project aggregates • Annual aggregate reinstatements
Excess Liability – E&S^{1,3} (Admitted and Non-admitted)	<ul style="list-style-type: none"> • General Contractors • Commercial Trade Contractors • Developers • New York Construction 	<ul style="list-style-type: none"> • Practice and Project-specific • Owners Interest • Wrap-Up (OCIP/CCIP) 	<ul style="list-style-type: none"> • Wrap-up minimum attachment \$10M unless supported • Wrap-up \$5M supported Lead Excess capacity • Maximum capacity of \$15M per risk at appropriate attachment points • Maximum Global capacity of \$25M per risk across all Sompo Excess Casualty departments at appropriate attachment points • Ability to quota share layers
Excess Liability – Retail² (Admitted and Non-admitted)	<ul style="list-style-type: none"> • General Contractors • Commercial Trade Contractors • Project policies include but are not limited to the following: <ul style="list-style-type: none"> – Hospitals – Higher Education – Data Centers – Industrial & Distribution Centers 	<ul style="list-style-type: none"> • Practice and Project-specific • Wrap-Ups • New York Construction excess of \$25M 	<ul style="list-style-type: none"> • Generally deploying \$10M - \$15M • Up to \$25M available globally at appropriate attachment points • Lead, Stand-alone Excess, and Follow-Form Excess layers within the first \$125M • Ability to quota share

PRODUCT	TARGET CLASSES	RISK TYPE	CAPACITY
Inland Marine – Builders’ Risk and Contractors Equipment (Admitted and Non-admitted)	<ul style="list-style-type: none"> • General Contractors • Trades • Developers • Building Owners • Municipalities 	<ul style="list-style-type: none"> • Practice and Project-specific for total costs up to \$100M • Contractors’ equipment, including cranes 	<ul style="list-style-type: none"> • Generally deploying \$10M - \$15M contingent on construction type • Unlimited TIV for Equipment; \$50M maximum limit
Engineered Risk (Non-admitted)	<ul style="list-style-type: none"> • Contractors All Risk • Erection All Risk • Civil Infrastructure 	<ul style="list-style-type: none"> • Project-specific (Single Location) • Quota share and Excess layers 	<ul style="list-style-type: none"> • Up to \$100M • Projects of all sizes considered for Erection All Risk coverage and Civil Infrastructure Projects
Contract Surety	<ul style="list-style-type: none"> • General Contractors • Major Trades • Roads and Highways • Civil Infrastructure 	<ul style="list-style-type: none"> • Practice and Project-specific 	<ul style="list-style-type: none"> • Aggregate bond limits up to \$400M for qualified clients
Architects & Engineers / Design Professional Liability (Non-admitted)	<ul style="list-style-type: none"> • Architects & Engineers • Design Firms 	<ul style="list-style-type: none"> • Professional fees up to \$150M 	<ul style="list-style-type: none"> • Up to \$10M contingent on risk • Practice policy primary • Follow-Form Excess
Environmental – Contractors Pollution Professional Liability (Non-admitted; Admitted where permitted by state deregulation laws)	<ul style="list-style-type: none"> • Contractor Types: Environmental, Specialty and Trade, Industrial, and General Contractors • Professional Services: Environmental Professionals and Consultants • Project Delivery Methods: Design-Bid-Build, Design Build, and Construction Management, Engineering, Procurement, and Construction (EPC) 	<ul style="list-style-type: none"> • Practice and Project-specific • Coverage parts are available as a combined package or a la carte with shared or separate dedicated limits 	<ul style="list-style-type: none"> • Capacity varies by risk • Primary and Follow-Form Excess or Construction for risks of all size • Project term length plus Completed Operations/ Extended Reporting Period up to 17 years
Environmental – Owners Site Environmental Impairment Liability (Non-admitted; Admitted where permitted by state deregulation laws)	<ul style="list-style-type: none"> • Manufacturing, Warehouse, Assembly, and Property Ownership • Real Estate Portfolios and Development • Program Types: Operational and Transaction-based programs • Project Owner Scope: Institutional, Commercial, Multi-Family Buildings, Infrastructure, Industrial Construction and Heavy Construction 	<ul style="list-style-type: none"> • Practice and Project-specific • Coverage parts including Protective Professional, OCIP-CPL and Site Pollution are available as a combined package or a la carte with shared or separate dedicated limits 	<ul style="list-style-type: none"> • Capacity varies by risk • Primary and Follow-Form Excess or Construction for risks of all size • Project term length plus Completed Operations/ Extended Reporting Period up to 17 years

Contacts

ENVIRONMENTAL

Jessica Huhn-Kenzik
EVP, Head of Environmental,
North America
T +267 941 0350
jhuhnkenzik@sompo-intl.com

A&E / DPL

Steven Grippo,
AFSB, RPLU, CPCU, MSF
SVP, Product Head of A&E
T +617 733 1097
sgrippo@sompo-intl.com

EXCESS CASUALTY – RETAIL

Patricia Calderon
SVP – Head of US
Excess Casualty Retail
T +212 209 6569
pcalderon@sompo-intl.com

Jean Kim

VP, Excess Casualty – Retail
T +1 516 881 4816
jekim@sompo-intl.com

EXCESS CASUALTY E&S

Ross Paxton
SVP, Head of E&S Excess Casualty
T +1 424-391-4418
rpaxton@sompo-intl.com

ENGINEERED RISK

William Wagner
SVP, Engineered Risk
T +646 916 0471
wwagner@sompo-intl.com

INLAND MARINE

Bradley Cameron
SVP, Inland Marine
T +469 872 7133
bcameron@sompo-intl.com

PRIMARY GENERAL LIABILITY

Alex Beganie
SVP, U.S. Primary Casualty
T +212 471 1785
abeganie@sompo-intl.com

Sue Ross

SVP, U.S. Primary Casualty
T +770 799 2664
gross@sompo-intl.com

SURETY

Paul Rapp
SVP, U.S. Contract Surety
T +678 910 8983
prapp@sompo-intl.com

CLAIMS

Laura Beth Foster, Esquire
AVP, A&E Claims Counsel
T +781 638 2045
lfoster@sompo-intl.com

Jeanette David – Environmental

VP, Environmental Claims
T +212 471 2826
jdavid@sompo-intl.com

**Larry Hinkel – Inland Marine
and Engineered Risk**

VP, Head of Property and
Inland Marine Claims
T +678 385 6499
lhinkel@sompo-intl.com

**Tim Donnelly –
Primary General Liability**

VP, Casualty and Construction Claims
T +646 677 8718
tdonnelly@sompo-intl.com

Russel Smith

SVP, Head of Casualty Claims
T +212 471 1740
rsmith@sompo-intl.com

Steve Lokus

VP, Casualty Construction Claims
T +949 527 9109
slokus@sompo-intl.com

RISK CONTROL

Christine Sullivan
SVP, Risk Control Services Director
T +469 872 7134
csullivan@sompo-intl.com

About Sompo

We are Sompo, a global provider of commercial and consumer property, casualty, and specialty insurance and reinsurance. Building on the 130 years of innovation of our parent company, Sompo Holdings, Inc., Sompo employs approximately 9,500 people around the world who use their in-depth knowledge and expertise to help simplify and resolve your complex challenges. Because when you choose Sompo, you choose **The Ease of Expertise™**

“Sompo” refers to the brand under which Sompo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries, operates its global property and casualty (re)insurance businesses. Sompo International Holdings Ltd. is an indirect wholly-owned subsidiary of Sompo Holdings, Inc., one of the leading property and casualty groups in the world. Shares of Sompo Holdings, Inc. are listed on the Tokyo Stock Exchange.

To learn more please follow us on [LinkedIn](#) or visit [here](#).

