

### **Are you looking for your next opportunity?**

Sompo has a unique opportunity for a **VP, Senior Risk Control - Energy Specialist** in our **Risk Control team** in our Continental Europe.

The VP, Senior Risk Control - Energy Specialist is responsible for managing resources used to provide risk assessments and consultative services for Downstream/Upstream/Renewable energy clients. They will actively manage these resources to promote client retention, support new business development and achieve loss exposure assessments and improvements. Ultimately, this person is responsible for supporting and achieving all corporate Risk Control objectives for the Energy team in CE.

In addition, the VP, Risk Control - Energy Specialist will provide risk improvement consultation to our Energy customers, initiate and/or support innovative products and services and provide added value to our clients. Candidate must have proficiency in risk control skills, with an emphasis on the Downstream Energy sector.

**Location:** This position will be based out of our **Madrid** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

### **Our business, your impact, our opportunity:**

#### **What you'll be doing:**

- Partnering with European Underwriting, Claims, and Management/Executive teams to support and strengthen corporate business goals, including retention, new business growth, reducing loss exposure, and overall profitability for the region.
- Partnering with Energy Team Leader, U.K. and Singapore
- Ensuring Risk Control surveys and service activities are completed on time, are appropriate for the identified hazards/exposures, and are accurate;
- Undertaking risk control surveys for Energy Clients;
- Monitoring recommendations made by consultants and ensuring critical recommendations are addressed by Clients;
- Providing service quality reviews and risk desk reviews for Underwriters;
- Partnering with corporate business partners Claims, Underwriting, Marketing, etc. to enhance the Sompo brand within the marketplace;
- Ensuring account renewal activities between field staff and underwriting occur as required to achieve department objectives;
- Assisting senior leadership with budget development and strategic planning;
- Promoting Sompo's expertise and brand within the marketplace by attending and participating in conferences and recognized industry organizations
- Maintaining a high level of industry awareness and expertise in applicable risk control subject matters.
- Creating client facing reports and/or loss control surveys;
- Conducting loss control surveys at client locations to determine potential hazards and risk factors to be considered in underwriting/risk selection;
- Analyzing loss trends, recognize opportunities to provide risk control products and/or services which can help reduce losses.
- Expanding existing relationships and new prospective Energy clients;

#### **What you'll bring:**

- A University degree or equivalent industry accreditation.
- 15+ years' experience in insurance (or industry) with supervisory experience in Risk Control.
- Solid understanding of sound Risk Control processes and techniques.
- Ability to effectively problem solve and find alternative equivalent solutions to complex technical, business, and interpersonal problems.
- Excellent oral and written communication skills.
- A proven track record of analytical, project management and planning skills.



- Demonstrated leadership skills that include the ability to foster effective client/underwriting relationships, embrace and drive change, and influence others without having a direct reporting relationship.
- A self-starter who can initiate and complete a project with minimal supervision.
- Professional designations from the insurance or risk management industries are a plus

### **Our Benefits**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

### **In today's world, what do we stand for?**

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

### **About Us**

#### **Expert Partners.**

**Clarity in complexity.**

**Unwavering commitment.**

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)