

### **Are you looking for your next opportunity?**

Sompo has a unique opportunity for a **VP Senior Underwriter** in our **Casualty** team in our **London Market** business.

Our International Casualty team provide solutions to clients globally for complex exposures. Written on both and open market and delegated authority basis, we have clients in more than 20 countries. The core territories are Canada and Australia but we have a growing appetite to write business in Latin America and throughout the Middle East and Africa. We have strong relationships with clients who look to partner with us on a long-term basis. The portfolio is weighted towards primary and first excess layers.

**Location:** This position will be based out of our **London** office. We strive for collaboration which is why we offer a work environment where our employees thrive and develop long lasting careers.

### **Our business, your impact, our opportunity:**

#### **What you'll be doing:**

- Underwrites all accounts in accordance with Underwriting Guidelines and individual authority granted by management.
- Focus on Renewal Retention and New Business production in a growing profitable GL portfolio.
- Production, the ability to work with key Brokers and develop Books of Business.
- Monitors Industry and specific Account trends.
- Implements an Underwriting Service reputation that is recognized as superior in the Industry.
- Develop and maintain engagement plans with Brokers as appointed including management of relationships in terms of analysis, meetings and entertainment.
- Create and utilizes marketing materials and other product collateral to support marketing and production initiatives.
- Provide technical input in Product Development.
- Respond to general mid-term questions from Brokers and/or internal stakeholders in a timely and professional manner, delivering a first-class service and within authority parameters.
- Interact with Brokers and other external parties including third party business providers, including the maintenance and development of good working relationships.
- Contribute towards Underwriting services projects relating to the improvement of existing services.
- Maintain timely and accurate risk, exposure and premium accounting in the company's policy administration and documentation management systems.

#### **What you'll bring:**

- Proven Underwriting experience, minimum of 10+ years.
- Prior experience of Underwriting International Casualty exposures.
- Able to work independently under their own initiative and as a part of a team.
- Strong interpersonal and communication skills - articulate and influential.
- Attention to detail with the ability to organise efficiently.
- Problem solving and decision-making abilities.
- Strong analytical abilities with excellent logic and critical thinking skills.
- Excellent written and oral communication skills along with exceptional interpersonal tributes with the ability to work with a team-oriented approach.
- Ability to work effectively in a fast-paced environment.
- Strong time management skills.
- Strong administration and operational skills.
- Ability to organise efficiently.



- Strong work ethic with an ability to operate effectively under pressure
- Flexible approach and ability to recognise and adapt to changing business requirements
- Proficient in the use of MS Office (Excel, Word, PowerPoint and Outlook);
- Confident and self-driven and enjoy working to deadlines and targets
- A team player with a passion for Casualty insurance business!

### **Our Benefits**

We continuously evaluate and update our benefit programs to ensure that our plans meet the needs of our employees and their dependents. Below are a few highlights of our inclusive benefit programs:

- Expansive Health & Wellness Benefits
- Generous Retirement & Savings Plans
- Global Parental Leave & Adoption Assistance

### **In today's world, what do we stand for?**

We strive to create exceptional value for our clients and shareholders while maintaining Sompo as an attractive place to work. We foster an environment of ongoing, open dialogue between managers and their direct reports, and believe in an organizational environment where everyone belongs. We proudly are a multi-racial, multi-cultural, global enterprise. We reject all forms of racism, bigotry, prejudice and injustice and continue to invest in building out an inclusive and diverse work environment.

### **About Us**

**Expert Partners.**

**Clarity in complexity.**

**Unwavering commitment.**

We're Sompo, a global provider of property, casualty, and specialty insurance and reinsurance. Building on Sompo Holdings' 130 years of innovation, we're committed to applying all of our experience to simplify yours.

Our dedication to you shows up in the care we put in every detail, working to create a frictionless risk management journey for everyone we serve.

We lead with your priorities, meticulously crafting solutions, sharing insights, and understanding your needs.

Around the world, our 9,000+ employees use their expertise to learn, improve and find clear answers for your complex challenges.

Because when you choose Sompo, you choose the ease of expertise.

To learn more about visit our website at [www.sompo-intl.com](http://www.sompo-intl.com)